

# MARIA AGUSTINA SAMPAOLESI

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**Business address** University of Nottingham  
School of Economics, University Park  
Nottingham, NG7 2RD

**Citizenship** Argentina, Italy  
**Gender** Female

## RESEARCH INTERESTS

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Macroeconomics, Monetary Economics, International Economics, Firm Dynamics, Growth

## EDUCATION

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|---------------------------------------------------------------------------------------|-------------------------|
| <b>University of Nottingham</b><br>PhD in Economics                                   | 2021-2025/26 (expected) |
| <b>Columbia University in the City of New York</b><br>MA in Economics                 | 2016-2018               |
| <b>University of San Andres</b><br>Master in Economics - <i>Ranked 1<sup>st</sup></i> | 2014                    |
| <b>University of Buenos Aires</b><br>Degree in Economics - <i>Magna Cum Laude</i>     | 2008-2013               |

## RESEARCH VISITS

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| <b>European Central Bank</b><br>Traineeship Programme - International Policy Analysis Division | Sep-Dec 2025 |
| <b>University of California, Berkeley</b><br>Hosted by Emi Nakamura                            | Feb-May 2025 |
| <b>Bank of England</b><br>PhD Internship - Monetary Policy Outlook Division                    | Aug-Nov 2024 |
| <b>Pompeu Fabra University</b><br>Hosted by Luca Fornaro                                       | Jan-Mar 2024 |

## WORKING PAPERS / WORK IN PROGRESS

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Job Market Paper: **Monetary Policy and R&D: Heterogeneous and Persistent Effects.** (*Previously titled 'Heterogeneous Firms, Monetary Policy, and Growth'*)

This paper examines the enduring effects of monetary policy through its impact on firms' R&D decisions. Empirical evidence from U.S. data suggests that firms' R&D responses to monetary policy shocks are heterogeneous and persistent. In particular, relatively productive and financially-constrained firms expand R&D following an interest-rate cut, with the peak effect occurring around four years after the shock and dissipating by roughly the fifth year. These dynamics are analyzed through the lens of a DSGE model with heterogeneous firms and endogenous growth. The theoretical framework highlights the role of firm heterogeneity, entry and exit dynamics, and financial frictions in shaping the transmission of monetary policy. A simulated one standard deviation interest rate cut results in a persistent increase in aggregate productivity and growth, leading to GDP being approximately 0.1% larger in the long run. The model emphasizes two key mechanisms: in the short run, monetary easing facilitates innovation among entrants,

while, over time, innovation is increasingly driven by incumbents as the selection effect strengthens. Within this endogenous growth setting, policy analysis indicates that welfare improves when monetary rules place some weight on output stabilization alongside inflation, with a modest positive inflation target best supporting innovation and long-run growth.

**The Natural Rate of Interest in Small-Open Economies: Asymmetries and Fragmentation.** *With Ambrogio Cesa-Bianchi, Simon Lloyd, and Rana Sajedi.*

**Floating or Pegged?: Trade Shock Adjustment in Small Open Economies.** *With Guido Lamarmora.*

**Understanding OPEC's Decisions: Evidence from a Regime-Switching Model.** *With Arthur Stalla-Bourdillon.*

**Monetary Policy and R&D Misallocation**

**Financial Frictions, Monetary Policy and Unemployment.** Master thesis UdeSA.

## FELLOWSHIPS AND AWARDS

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**University of Nottingham** - Full Doctoral Fellowship, Annual PhD Conference Prize - Best 1<sup>st</sup> and 3<sup>rd</sup> Year Presentations (2021/2022, 2023/2024), Teaching Excellence Awards (2022/2023, 2023/2024, 2024/2025), Faculty SEM Commendation 2022/2023

**Columbia University in the City of New York** - Full Doctoral Fellowship (interrupted)

**University of San Andres** - Master Fellowship

## WORK EXPERIENCE

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### **MCKINSEY & COMPANY**

*Generalist Consultant*

2020 - 2021

*Buenos Aires, ARG*

- Associate (2021), Fellow Associate (2020)

### **NATIONAL MINISTRY OF THE TREASURY**

*Advisor & Consultant*

2018-2019

*Buenos Aires, ARG*

- Advisor in Minister Advisory Unit (2018-2019)
- Consultant for National Direction of Fiscal and Revenue Policy, Unicef and Organization of Ibero-American States (2018)

### **WORLD BANK — Macroeconomics & Fiscal Management Global Practice**

*Consultant*

2015

*Buenos Aires, ARG*

- Research analyst for PhD Andrea Coppola (Senior Country Economist for Argentina) and PhD Zafer Mustafaoglu (Lead Economist and PREM Sector Leader)

### **FGS - ANSES — Argentine Public Pension Fund**

*Analyst*

2013-2014

*Buenos Aires, ARG*

- Economic analyst in General Direction of Investment

## TEACHING EXPERIENCE

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### **University of Nottingham**

*Graduate Teaching Assistant*

2021 - 2025

- Monetary Economics, Macroeconomic Theory, Advanced International Trade, Growth and Development, Economic Integration, Quantitative Economics & Methods

**Catholic University of Argentina**

2018-2021

*Adjunct Professor*

- Special Topics in Macroeconomics (joint course with Guido Lamarmora), Intermediate Microeconomics, Introductory Microeconomics

**University of Buenos Aires**

2013-2021

*Adjunct Professor & Teaching Assistant*

- Macroeconomics and Economic Policy (joint course with Guido Lamarmora), Intermediate Macroeconomics, Intermediate Microeconomics

**Columbia University in the City of New York**

2017

*Teaching Fellow*

- Intermediate Macroeconomics

**University of San Andres**

2015-2016

*Teaching Assistant*

- International Monetary Economics, Introductory Microeconomics, Introductory Economic History

**OTHER COURSES**

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|--------------------------------------------------------------------------------------------------------------------|------|
| <b>GEP-Nottingham Summer School</b> , Lectures on International Trade                                              | 2025 |
| <b>Journal of International Economics 1<sup>st</sup> Summer School</b> , Lectures on International Macro and Trade | 2023 |
| <b>LSE Summer School</b> , Tools for Macroeconomists - Essentials & Advanced                                       | 2022 |

**CONFERENCES AND SEMINAR PRESENTATIONS**

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Naples School of Economics - 4th PhD and Post-Doctoral Workshop, XXVIII Workshop on Dynamic Macroeconomics (Vigo), GEP-Nottingham International Trade Summer School, Theories and Methods in Macroeconomics (T2M), University of California, Berkeley - Macro Colloquium, Federal Reserve Bank of San Francisco - Brown Bag Seminar, University of San Andres - Annual Alumni Conference, Bank of England, Pompeu Fabra University - Macro Lunch, University of Nottingham - PhD Conference and Brown Bag, Asociación Argentina de Economía Política

**SKILLS**

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- SOFTWARE: Matlab, Dynare, Julia, Python, Stata, R, Latex
- LANGUAGES: English (fluent), Spanish (native)

**REFERENCES**

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**PhD Facundo Albornoz Crespo**

Professor

University of Nottingham, UK

Facundo.Albornoz@nottingham.ac.uk

**PhD Jake Bradley**

Associate Professor

University of Nottingham, UK

Jake.Bradley@nottingham.ac.uk

**PhD Simon Lloyd**

Research and Policy Advisor

Bank of England, UK

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**PhD Ambrogio Cesa-Bianchi**

Senior Research and Policy Advisor

Bank of England, UK

ambrogio.cesa-bianchi@bankofengland.co.uk